

Message Text

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FM AMEMBASSY ADDIS ABABA

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E.O. 11652: N/A

TAGS: BDIS ET

SUBJECT: TRADE COMPLAINT: ETHIOPIA AMALGAMATED V. EAST EUROPE
IMPORT EXPORT

1. EMBASSY ADDIS ABABA HAS BEEN ASKED BY AN IMPORTANT LOCAL FIRM FOR ASSISTANCE IS RESOLVING TRADE DISPUTE WITH EAST EUROPE IMPORT EXPORT, 440 PARK AVENUE SOUTH, NEW YORK. GEBREYES BEGNA, GENERAL MANAGER OF ETHIOPIA AMALGAMATED, HAS PRESENTED CASE OUTLINED BELOW.

2. ACCORDING TO ETHIOPIA AMALGAMATED, EAST EUROPE OFFERED AND CONFIRMED QUOTATION FOR 2000 METRIC TONS OF AMMONIUM SULPHATE NITRATE 26 PERCENT N, FRETILIZER WHICH ETHIOPIA AMALGAMATED WAS ORDERING ON BEHALF OF LARGE LOCAL SUGAR PLANTATION. ETHIOPIA AMALGAMATED OPENED IRREVOCABLE AND CONFIRMED LETTER OF CREDIT IN ACCORDANCE WITH THE TERMS AND CONDITIONS SPELLED OUT BY EAST EUROPE. IN MID-MARCH, NEARLY TWO MONTHS AFTER THE CONTACT BETWEEN THE TWO FIRMS BEGAN, EAST EUROPE TELEXED ETH. AMALGAMATED ADVISING THAT THE SPECIFICATIONS MENTIONED IN THEIR PREVIOUS COMMUNICATIONS, E.E. AMMONIUM SULPHATE NITRATE 26 PERCENT N WERE TYPOGRAPHICALLY INCORRECT AND THAT IT SHOULD BE AMMONIUM SULPHATE 20.6 PERCENT. ETHIOPIA AMALGAMATED HAS SINCE CONTACTED EAST EUROPE ON SEVERAL OCCASIONS AND DEMANDED SUPPLY IN STRICT CONFORMITY WITH THE SALES AGREEMENT. THUS FAR, EAST EUROPE HAS BEEN UNRESPONSIVE.

3. EMBASSY REQUESTS COMMERCE INVESTIGATE MATTER AND ATTEMPT TO ASSIST IN ARRANGING SETTLEMENT. PLEASE ADVISE.

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PAGE 02 ADDIS 04257 090944Z

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